



**ZONE 1 (4%)**

- Indiana
- Illinois
- Michigan
- Ohio
- Wisconsin

**ZONE 2 (5%)**

- Alabama
- Connecticut
- Delaware
- Florida
- Georgia
- Kentucky
- Maine
- Maryland
- Massachusetts
- New Hampshire
- New Jersey
- New York
- North Carolina

**ZONE 2 (5%) ,CONT.**

- Pennsylvania
- Rhode Island
- South Carolina
- Tennessee
- Vermont
- Virginia
- Washington DC
- West Virginia

**ZONE 3 (6%)**

- Arkansas
- Iowa
- Kansas
- Louisiana
- Minnesota
- Mississippi
- Missouri
- Nebraska
- New Mexico
- North Dakota
- Oklahoma
- South Dakota
- Texas

**ZONE 4 (7%)**

- Arizona
- California
- Colorado
- Idaho
- Montana
- Nevada
- Oregon
- Utah
- Washington
- Wyoming

**OVERVIEW**

The Leland International Freight Program is offered to all customers for convenient and competitive freight prices in the continental United States.

**HOW IT WORKS:**

1. Determine the LIST value of your order.
2. Determine the zone to which the freight will be shipping (Zones 1-4)
3. Calculate your freight charges by multiplying the list price and applicable zone charges (e.g.: \$10,000 LIST order shipping to Arizona is \$10,000 x 0.07 = \$700 NET freight).
4. Verify that your calculated charges meet or exceed minimums.
5. Note on your PO "Freight determined by Leland Freight Program".

**REMEMBER**

- Freight percentages are based on LIST price of order.
- Leland International Freight Program is based on dockside delivery only, Call Before Delivery (\$30 NET), Residential Delivery, Inside Delivery, etc. will incur additional charges; please contact Leland Customer Experience for current prices.
- Freight is FOB Grand Rapids, MI 49512; the receiving company is responsible for noting any damage **at the time of delivery** on the Delivery Receipt. Leland International assumes no responsibility for freight damage, either noted on delivery receipt or concealed.
- As fuel prices fluctuate, Leland International reserves the right to add necessary fuel surcharges. This will be updated at lelandinternational.com
- Leland reserves the right to change or discontinue the freight program at any time.

**ZONE PERCENTAGES AND MINIMUMS**

- Zone 1            4%            Minimum \$120
- Zone 2            5%            Minimum \$165
- Zone 3            6%            Minimum \$180
- Zone 4            7%            Minimum \$210