

**HIFI**  
**SEATING**

Pricing effective  
December 2017



**2017 HIFI SEATING PRICE LIST**

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## HIFI LOUNGE CHAIR SPECIFICATION INFORMATION

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### MODEL

LOW BACK	CODE
Low back	HFLH

HIGH BACK	CODE
High back	HFLH

### SHELL OPTION

DESCRIPTION	CODE
Exposed Wood Face	EX
Exposed Wood Face with Upholstered Onlay	ON

### SHELL FINISH OPTIONS

#### MAPLE SHELL:

**LELAND COLORS** (Click to view)

**CUSTOM** Specify Custom (01)

\*Please note that HiFi is NOT AVAILABLE in the following finishes:  
Natural Walnut Matte (08M), Natural Beech (09), Natural White Oak  
Matte (12M)

### FRAME FINISH OPTIONS

DESCRIPTION	CODE
Sterling	ST
Warm Grey	WG
Cool Grey	CG
Black	B
Matte Black	MB
White	W
Gold Rush	GR
Mercury	MR
Mineral	MN
Burnish	BN
Foundry	FN
New Penny	NP
Java	JV

### UPHOLSTERY SELECTION

Please refer to Leland Textile Program which features textiles and leathers from the following partners:

- Brentano
- Camira
- Carnegie
- CF Stinson
- Green Hides
- Maharam
- Unika Vaev

The complete grade list can be found at [lelandinternational.com/textile-partners](http://lelandinternational.com/textile-partners), or you can specify COM/COL. Due to the design of this product, it is recommended that all non pre-approved textile be tested for compatibility. Untested COM or COL textiles will not be accepted.

### STITCHING DETAIL

DESCRIPTION	CODE
Basic (Recommended for patterned textiles)	B
Premium	P

### ARM UPHOLSTERY

DESCRIPTION	CODE
Matching Upholstery	M
Black Vinyl: Maharam, Ledger, Obsidian	B
White Vinyl: Maharam, Ledger, Stark	W

### AUXILIARY OPTIONS

DESCRIPTION	CODE
HiFi Poly Glides (1 set of four glides)	P
HiFi Felt Glides (1 set of four glides)	F

### FREIGHT NOTE

Due to the size and nature of the HiFi product line, the Freight Program does not apply to this product. Please contact Customer Experience for a quote.

**SPECIFICATIONS REQUIRED TO CREATE THE PRODUCT CODE**

HIFI LOUNGE CHAIR

- Model
- Shell Option
- Shell Finish Selection
- Frame Finish Selection
- Upholstery Selection (when applicable)
- Stitching Detail (when applicable)
- Arm Upholstery (when applicable)
- Auxiliary Options (when applicable)

<b>H</b>	<b>F</b>	<b>L</b>	<b>H</b>	<b>A</b>	-	<b>O</b>	<b>N</b>	-	<b>0</b>	<b>3</b>	-	<b>C</b>	<b>D</b>	-	<b>H</b>	-	<b>P</b>	-	<b>M</b>	-				
<b>MODEL</b>						<b>SHELL OPTION</b>			<b>SHELL FINISH (WHEN APPLICABLE)</b>			<b>FRAME FINISH</b>			<b>UPHOLSTERY SELECTION (WHEN APPLICABLE)</b>			<b>STITCHING DETAIL (WHEN APPLICABLE)</b>			<b>ARM UPHOLSTERY (WHEN APPLICABLE)</b>		<b>AUXILIARY OPTIONS (WHEN APPLICABLE)</b>	

**MODEL**

HiFi Lounge Chair, High back with arms (HFLHA)

**SHELL OPTION**

Enter Shell Option Code.  
Exposed Wood Face with Upholstered Only (ON)

**SHELL FINISH**

Enter Shell Finish Code. Clear (03)

**FRAME FINISH**

Chardonnay (CD)

**UPHOLSTERY SELECTION**

Enter upholstery grade, COM or COL.  
Grade H (H)

**STITCHING DETAIL**

Premium (P)

**ARM UPHOLSTERY**

Matching Upholstery (M)

**AUXILIARY OPTIONS**

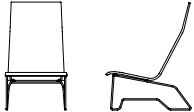
When applicable, enter auxiliary option code.





**HIFI LOUNGE CHAIR,  
EXPOSED WOOD FACE**

	MODEL		LIST PRICE
low back	HFLH-EX	Maple	\$1356
W 25.25 D 31 H 37 SH 15.5		Glides: Add \$8.00 net per chair for a set of four (4).	



**HIFI LOUNGE CHAIR,  
EXPOSED WOOD FACE**

	MODEL		LIST PRICE
high back	HFLH-EX	Maple	\$1470
W 25.25 D 31 H 48.5 SH 15.5		Glides: Add \$8.00 net per chair for a set of four (4).	



**HIFI LOUNGE CHAIR,  
EXPOSED WOOD FACE**

	MODEL		LIST PRICE
low back, with arms	HFLLA-EX	Maple	\$1598
W 26 D 31 H 37 SH 15.5 AH 20.5		Glides: Add \$8.00 net per chair for a set of four (4).	



**HIFI LOUNGE CHAIR,  
EXPOSED WOOD FACE**

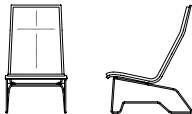
	MODEL		LIST PRICE
high back, with arms	HFLHA-EX	Maple	\$1733
W 26 D 31 H 48.5 SH 15.5 AH 20.5		Glides: Add \$8.00 net per chair for a set of four (4).	

**TO SPECIFY:** Please refer to pages 3–5 for complete specifying information. Specify all products by their product code.



**HIFI LOUNGE CHAIR, EXPOSED WOOD FACE,  
UPHOLSTERED ONLAY,  
STANDARD STITCHING**

	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
low back	HFL-ON	Maple	\$1863	2001	2070	2139	2208	2277	2346	2415	2484	2553	2622	2691	2760
W 25.25 D 31 H 37 SH 15.5 Glides: Add \$8.00 net per chair for a set of four (4). COM Yardage: 1.25 yards Contact Leland Customer Experience for requirements on textiles with repeats. For COL requirements please contact Leland Customer Experience.															



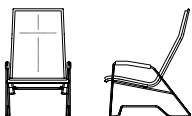
**HIFI LOUNGE CHAIR, EXPOSED WOOD FACE,  
UPHOLSTERED ONLAY,  
STANDARD STITCHING**

	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
high back, armless	HFLH-ON	Maple	\$2023	2194	2280	2366	2452	2538	2624	2710	2796	2882	2968	3054	3140
W 25.25 D 31 H 48.5 SH 15.5 Glides: Add \$8.00 net per chair for a set of four (4). COM Yardage: 1.5 yards Contact Leland Customer Experience for requirements on textiles with repeats. For COL requirements please contact Leland Customer Experience.															



**HIFI LOUNGE CHAIR, EXPOSED WOOD FACE,  
UPHOLSTERED ONLAY,  
STANDARD STITCHING**

	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
low back, with arms	HFLLA-ON	Maple	\$2025	2211	2304	2397	2490	2583	2676	2769	2862	2955	3048	3141	3234
W 26 D 31 H 37 SH 15.5 AH 20.5 Glides: Add \$8.00 net per chair for a set of four (4). COM Yardage: 1.25 yards Contact Leland Customer Experience for requirements on textiles with repeats. For COL requirements please contact Leland Customer Experience.															



**HIFI LOUNGE CHAIR, EXPOSED WOOD FACE,  
UPHOLSTERED ONLAY,  
STANDARD STITCHING**

	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
high back, with arms	HFLHA-ON	Maple	\$2198	2411	2518	2625	2732	2839	2946	3053	3160	3267	3374	3481	3588
W 26 D 31 H 48.5 SH 15.5 AH 20.5 Glides: Add \$8.00 net per chair for a set of four (4). COM Yardage: 1.5 yards Contact Leland Customer Experience for requirements on textiles with repeats. For COL requirements please contact Leland Customer Experience.															

**TO SPECIFY:** Please refer to pages 3–5 for complete specifying information.  
Specify all products by their product code.



**HIFI LOUNGE CHAIR, EXPOSED WOOD FACE,  
UPHOLSTERED ONLAY,  
PREMIUM STITCHING**

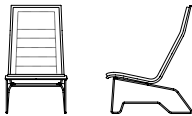
	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
low back, armless	HFLL-ON	Maple	\$1896	2039	2111	2183	2255	2327	2399	2471	2543	2615	2687	2759	2831

W 25.25 D 31 H 37 SH 15.5

Glides: Add \$8.00 net per chair for a set of four (4).

COM Yardage: 1.25 yards

Contact Leland Customer Experience for requirements on textiles with repeats.  
For COL requirements please contact Leland Customer Experience.



**HIFI LOUNGE CHAIR, EXPOSED WOOD FACE,  
UPHOLSTERED ONLAY,  
PREMIUM STITCHING**

	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
high back, armless	HFLH-ON	Maple	\$2056	2232	2320	2408	2496	2584	2672	2760	2848	2936	3024	3112	3200

W 25.25 D 31 H 48.5 SH 15.5

Glides: Add \$8.00 net per chair for a set of four (4).

COM Yardage: 1.5 yards

Contact Leland Customer Experience for requirements on textiles with repeats.  
For COL requirements please contact Leland Customer Experience.



**HIFI LOUNGE CHAIR, EXPOSED WOOD FACE,  
UPHOLSTERED ONLAY,  
PREMIUM STITCHING**

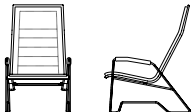
	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
low back, with arms	HFLLA-ON	Maple	\$2058	2249	2345	2441	2537	2633	2729	2825	2921	3017	3113	3209	3305

W 26 D 31 H 37 SH 15.5 AH 20.5

Glides: Add \$8.00 net per chair for a set of four (4).

COM Yardage: 1.25 yards

Contact Leland Customer Experience for requirements on textiles with repeats.  
For COL requirements please contact Leland Customer Experience.



**HIFI LOUNGE CHAIR, EXPOSED WOOD FACE,  
UPHOLSTERED ONLAY,  
PREMIUM STITCHING**

	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
high back, with arms	HFLHA-ON	Maple	\$2231	2444	2551	2658	2765	2872	2979	3086	3193	3300	3407	3514	3621

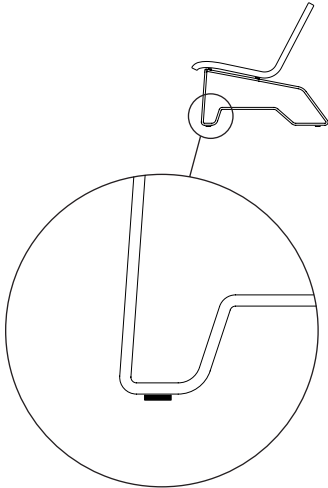
W 26 D 31 H 48.5 SH 15.5 AH 20.5

Glides: Add \$8.00 net per chair for a set of four (4).

COM Yardage: 1.5 yards

Contact Leland Customer Experience for requirements on textiles with repeats.  
For COL requirements please contact Leland Customer Experience.

**TO SPECIFY:** Please refer to pages 3–5 for complete specifying information.  
Specify all products by their product code.



**HIFI LOUNGE CHAIR GLIDES MODEL**

**NET PRICE**

1 set of poly glides	P		\$8
1 set of felt glides	F		\$8

HiFi Glides must be specified at the time of ordering.  
 Glides cannot be added later in the field.

**TO SPECIFY:** Please refer to pages 3–5 for complete specifying information.  
 Specify all products by their product code.



**BENCH MODEL**

DESCRIPTION	CODE
HiFi veneer bench	HFBV
HiFi upholstered bench	HFBU

**BENCH LENGTH**

DESCRIPTION	CODE
24"	24
36"	36
48"	48
60"	60
72"	72

**SEAT FINISH OPTIONS**

DESCRIPTION	CODE
<b>WALNUT</b>	<b>08M</b>
<b>CUSTOM</b> Specify Custom (01)	

**FRAME FINISH: POWDER COAT OPTIONS**

DESCRIPTION	CODE
Sterling	ST
Warm Grey	WG
Cool Grey	CG
Black	B
Matte Black	MB
White	W
Gold Rush	GR
Mercury	MR
Mineral	MN
Burnish	BN
Foundry	FN
New Penny	NP
Java	JV

**UPHOLSTERY SELECTION**

Please refer to Leland Textile Program which features textiles and leathers from the following partners:

- Brentano
- Camira
- Carnegie
- CF Stinson
- Green Hides
- Maharam
- Unika Vaev

The complete grade list can be found at [lelandinternational.com/textile-partners](http://lelandinternational.com/textile-partners), or you can specify COM/COL. Due to the design of this product, it is recommended that all non pre-approved textile be tested for compatibility. Untested COM or COL textiles will not be accepted.

**AUXILIARY OPTIONS**

DESCRIPTION	CODE
HiFi Poly Glides (1 set of glides)	P
HiFi Felt Glides (1 set of glides)	F

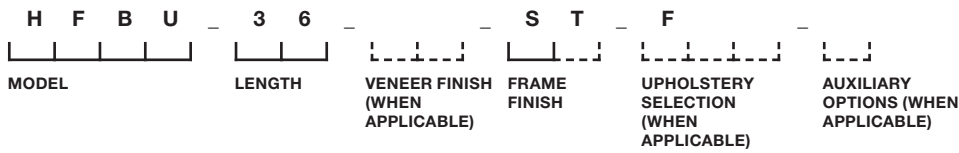
**FREIGHT NOTE**

Due to the size and nature of the HiFi product line, the Freight Program does not apply to this product. Please contact Customer Experience for a quote.

**SPECIFICATIONS REQUIRED TO CREATE THE PRODUCT CODE**

HIFI BENCH

- Model
- Length
- Veneer Finish (when applicable)
- Frame Finish Selection
- Upholstery Selection (when applicable)
- Auxiliary Options (when applicable)



**MODEL**

HiFi Upholstered Bench (HFBU)

**LENGTH**

36" (36)

**VENEER FINISH**

When applicable, enter Veneer Finish code

**FRAME FINISH**

Sterling (ST)

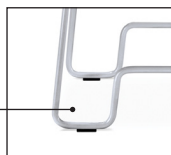
**UPHOLSTERY SELECTION**

Enter upholstery grade, COM or COL. Grade F (F)



**AUXILIARY OPTIONS**

When applicable, enter auxiliary option code.

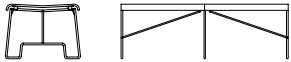




HIFI VENEER BENCH	MODEL		LIST PRICE
24" long W 24 D 21.5 SH 15.25	HFBV-24	Walnut Glides: Add \$8.00 net per chair for a set of four (4).	\$1010



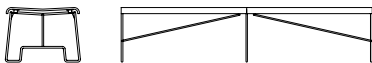
HIFI VENEER BENCH	MODEL		LIST PRICE
36" long W 36 D 21.5 SH 15.25	HFBV-36	Walnut Glides: Add \$8.00 net per chair for a set of four (4).	\$1232



HIFI VENEER BENCH	MODEL		LIST PRICE
48" long W 48 D 21.5 SH 15.25	HFBV-48	Walnut Glides: Add \$8.00 net per chair for a set of four (4).	\$1455



HIFI VENEER BENCH	MODEL		LIST PRICE
60" long W 60 D 21.5 SH 15.25	HFBV-60	Walnut Glides: Add \$8.00 net per chair for a set of four (4).	\$1678



HIFI VENEER BENCH	MODEL		LIST PRICE
72" long W 72 D 21.5 SH 15.25	HFBV-72	Walnut Glides: Add \$8.00 net per chair for a set of four (4).	\$1901

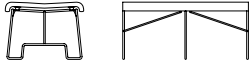
**TO SPECIFY:** Please refer to pages 21–23 for complete specifying information. Specify all products by their product code.

**HIFI UPHOLSTERED BENCH** Design: Ehren Gaag



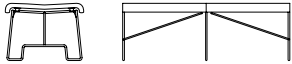
HIFI UPHOLSTERED BENCH	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
24" long, upholstered seat W 24 D 21.5 SH 16.25	HFBU-24	\$956		1086	1151	1216	1281	1346	1411	1476	1541	1606	1671	1736	1801

Glides: Add \$8.00 net per chair for a set of four (4).  
COM Yardage: 1 yard  
Contact Leland Customer Experience for requirements on textiles with repeats.  
For COL requirements please contact Leland Customer Experience.



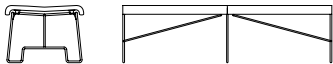
HIFI UPHOLSTERED BENCH	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
36" long, upholstered seat W 36 D 21.5 SH 16.25	HFBU-36	\$1182		1338	1416	1494	1572	1650	1728	1806	1884	1962	2040	2118	2196

Glides: Add \$8.00 net per chair for a set of four (4).  
COM Yardage: 1 yard  
Contact Leland Customer Experience for requirements on textiles with repeats.  
For COL requirements please contact Leland Customer Experience.



HIFI UPHOLSTERED BENCH	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
48" long, upholstered seat W 48 D 21.5 SH 16.25	HFBU-48	\$1409		1591	1682	1773	1864	1955	2046	2137	2228	2319	2410	2501	2592

Glides: Add \$8.00 net per chair for a set of four (4).  
COM Yardage: 1 yard  
Contact Leland Customer Experience for requirements on textiles with repeats.  
For COL requirements please contact Leland Customer Experience.



HIFI UPHOLSTERED BENCH	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
60" long, upholstered seat W 60 D 21.5 SH 16.25	HFBU-60	\$1636		1844	1948	2052	2156	2260	2364	2468	2572	2676	2780	2884	2988

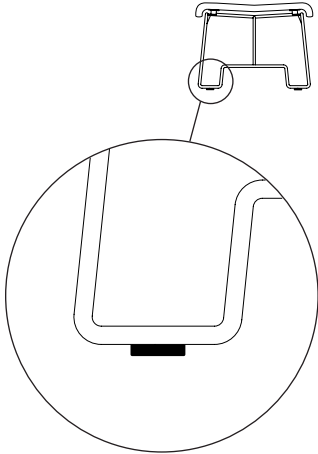
Glides: Add \$8.00 net per chair for a set of four (4).  
COM Yardage: 2 yards  
Contact Leland Customer Experience for requirements on textiles with repeats.  
For COL requirements please contact Leland Customer Experience.



HIFI UPHOLSTERED BENCH	MODEL	LIST PRICE/GRADE	COM/COL	A	B	C	D	E	F	G	H	I	J	K	L
72" long, upholstered seat W 72 D 21.5 SH 16.25	HFBU-72	\$1863		2100	2219	2338	2457	2576	2695	2814	2933	3052	3171	3290	3409

Glides: Add \$8.00 net per chair for a set of four (4).  
COM Yardage: 2 yards  
Contact Leland Customer Experience for requirements on textiles with repeats.  
For COL requirements please contact Leland Customer Experience.

**TO SPECIFY:** Please refer to pages 21–23 for complete specifying information.  
Specify all products by their product code.



**HIFI BENCH GLIDES FOR 24" LONG BENCH**

	MODEL	NET PRICE
1 set of poly glides	P	\$8
1 set of felt glides	F	\$8

HiFi Glides must be specified at the time of ordering.  
 Glides cannot be added later in the field.

**HIFI BENCH GLIDES FOR 36"- 72" LONG BENCHES**

	MODEL	NET PRICE
1 set of poly glides	P	\$11
1 set of felt glides	F	\$11

HiFi Glides must be specified at the time of ordering.  
 Glides cannot be added later in the field.

**TO SPECIFY:** Please refer to pages 21-23 for complete specifying information. Specify all products by their product code.